

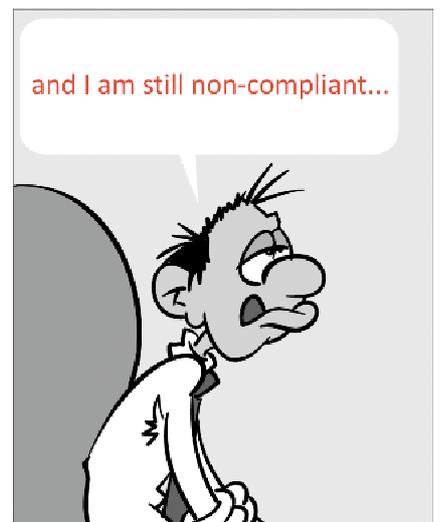
Conference: How to Prepare for a B-BBEE Verification

A successful BEE verification is the key to business success. With the emphasis that is now placed on having a good BEE status the question has changed from “do I need a BEE status” to “what level is required or will my clients accept this”. This fundamental mindset shift from “do I” to “how good” has now virtually guaranteed that a good level of compliance directly impacts on the amount of business a company is awarded.

On the other hand ensuring that your company is successful during it's BEE verification can be stressful and time consuming. Dedicated staff members should be involved heavily in this process. They need a good understanding of B-BBEE and of the verification process. In-particular considering how often interpretations within the legislation change, how different agencies have vastly differing interpretations and that when errors are made, ensuring that the correct procedures are followed.

EconoBEE is proud to announce the fourth annual EconoBEE Conference – How to prepare for a B-BBEE Verification. EconoBEE is an expert BEE consultancy who assists companies work through and implement BEE properly while earning maximum points and spending minimum amounts of time.

This conference will teach you how to prepare for verification in a way that earns you the most points and saves you the admin hassle of searching for the wrong documentation!



Conference: How to Prepare for a B-BBEE Verification

The verification process is a detailed process designed to give credibility to your companies BEE status. Currently two organisations accredit agencies namely SANAS and IRBA. Some 100 plus agencies have now been accredited.

Date: August 2012 – JHB – CPT – DBN

Time: 8:30 for 9:00 – 17:00

Price: R3500 excl VAT (R3990 incl VAT)

Introduction:

We are pleased to announce another exciting EconoBEE initiative to help assist you understand and implement Broad-Based Black Economic Empowerment. This valuable conference will help you get the best possible score out of your BEE Verification. We will show you how to prepare for the verification so you are not looking for last minute documents or collecting the wrong documents.

Ultimately we will coach you on the processes, procedures and methodologies verification agencies use so that when you are asked questions about your BEE status you are not unpleasantly surprised.

Course Objectives and Outcomes:

- Maximise your BEE points. Knowing what does and does not count could be the difference between compliance and non-compliance.
- Make verification quicker and easier by preparing in a way that is acceptable and understandable to your Verification Agency. In this way you can spend time on your own business instead of running around searching for documents or arguing with your verification agency
- Avoid delays. Knowing what is required; preparing all of the documentation will speed up verification, prevent queries and get you, your verified BEE Certificate quicker.

Conference: How to Prepare for a B-BBEE Verification

- 100% consistency. Get the exact same result from your verification agency every time.
- Cut the cost of BEE compliance. BEE points cost money. Understand how to earn points and where to spend money in a way to earn maximum points and minimum money.
- Take control of the Verification. Run the verification meeting with confidence.
- How to deal with the verification agency during an appeal to make sure it is taken seriously.
- How to appoint the best Verification Agency. Ask the right questions before you appoint the agency. Get a guarantee that their interpretations are the same as yours.

“Verification can take ages if you are not properly prepared. It can also turn out that your score is far lower than you expected. Verification could be a pleasure or a huge distraction”

Making Verification Sense out of BEE

This full day course will help you earn the BEE points you deserve by making use of tried and tested BEE Methodologies. Ensure your entire BEE Scorecard is BEE Verified.

Conference: How to Prepare for a B-BBEE Verification

Who should attend?

This conference is aimed at businesses that are about to go through the verification process or are in need of producing a BEE Scorecard that will be verified. We cover advanced topics relating to BEE processes. Types of companies should include Generic and QSE businesses and Government departments.

- Directors/financial directors/Business Owners
- HR Directors/Managers
- Procurement managers
- Production/Operation managers
- B-BBEE Managers

What you will get:

- A detailed user manual and CD
 - Including all the presentation material
- Record keeping templates that will help you to record your BEE Status
- Sample BEE Documents
- Knowledge on how to prepare for your BEE Verification

Book Now

Fill in the form below

30 August 2012 – JHB –
Gallagher Estate

14 August 2012 – CPT –
Belmont Conference Centre

21 August 2012 – DBN –
Makaranga Garden Lodge

R3990.00 incl VAT

Making Business Sense out of BEE
Making BEE Sense out of Business

Conference: How to Prepare for a B-BBEE Verification

"With EconoBEE's help it took our Verification Agency two days to check our data and produce our scorecard"

"It took less than three days with our Verification Agency and we earned 12 points more than we had expected a month prior to verification, when we had started following the EconoBEE methodology"

"We are a small law firm – we followed the EconoBEE way and earned a level 2"

"I used the EconoBEE process to get a good and fast score"

Conference: How to Prepare for a B-BBEE Verification

Dates and Venues:

30 August 2012 – JHB – Gallagher Estate
14 August 2012 – CPT – Belmont Conference Centre
21 August 2012 – DBN – Makaranga Garden Lodge

Time:

8:30 for 9:00 to 17:00

Lunch is from 13:00 to 14:00 with a tea break mid morning and mid afternoon.

Pricing:

R3500 excl VAT (R3990 incl VAT)

10% discount if 3 or more delegates from the same company attend

30% discount on EconoBEE V3 and BEE Procured to all delegates after the early bird ends

Early bird discount

FREE EconoBEE V3 Scorecard software Valued at R3500 if booked AND paid for two weeks prior to the event you are attending.

Booking:

To book please fill in the booking form on the last page of this document and fax it to 011 483 1195 or contact us directly on 011 483 1190 or info@econobee.co.za.

Terms and Conditions:

Full payment must be made prior to the attendance of a delegate on the conference. All bookings are final and will be invoiced. However, your seat is not confirmed unless payment has been affected.

Cancellation Policy:

There is a minimum 7 working day cancellation period to obtain a refund, however there will be a handling fee of R 200.00 excl Vat on all cancellations requiring a refund.

A cancellation fee of 100% of the conference fee is liable if cancelled less than 7 working days prior to the commencement of the conference. A no show fee of 100% of the conference fee is liable should a delegate not attend the conference.

Substitution Policy:

Substitutions will be allowed anytime before the conference.

Conference: How to Prepare for a B-BBEE Verification

Do you know?

Your Verification Agency is not allowed to consult to you, or even tell you how to improve your score. They will simply give you a form to fill in, and based on your response will verify that the data you have is accurate.

Your Verification Agency is not allowed to care about the number of points you get - WE DO

Your Verification Agency cannot be concerned about the speed of verification – WE ARE

Your Verification Agency is concerned about doing a good job for you – WE WANT TO GUARANTEE IT

The Verification Agency guidelines issued by the dti explain exactly how a Verification Agency should operate, and how they will go about verifying your score. If you do not know how best to approach your Verification Agency, you may end up being very unhappy.

What could a bad verification cost you?

What happens if errors are made?

How much is an extra point or extra level worth to you?

We will teach you how to prepare and save valuable time in dealing with your Verification Agency. We will show you how to make the verification process easy, for both you and your Verification Agency.

Need a Verification?

**Perfect - we
will show you how**

Conference: How to Prepare for a B-BBEE Verification

About Us

About EconoBEE V3:

EconoBEE V3 is a fantastic tool to help you prepare your very own self assessment in a quick effective manner. EconoBEE V3 will help you understand the BEE scorecard requirements, calculate your scorecard and prepare for a BEE verification.

About EconoBEE:

Keith Levenstein, CEO of EconoBEE. Keith has many years experience in business and training, and has accumulated vast expertise in BEE and related issues. He is the designer of EconoBEE Scorecard. He has presented to thousands of delegates at workshops and seminars around the country.



EconoBEE is a management consultancy specializing in BEE and the elements of BEE, including skills development and enterprise development. EconoBEE is a division of EconoServ. EconoBEE also provides the intellectual property for the BEE Expert Group – an organization that assists BEE consultancies and ratings agencies with developing and maintaining their high standards.

**ECONO
BEE**

Managed Service – EconoBEE's 10 Step Process:

EconoBEE's Managed Services is a complete managed service which offers a high quality streamlined step-by-step approach to becoming BEE Compliant. Using the 10 steps to becoming BEE compliant to form the foundation of our work we will offer an improvement on your BEE scorecard while ensuring optimal success is reached from the start. Our consultants will become part of your BEE team increasing your capacity and reaching targets.

BEE Points = Business

EconoBEE Booking Form



Please fax this registration form to 011 483 1195

A Tax Invoice will be issued.

Full Payment is required prior to the BEE Verification Conference to confirm your attendance.

The price of the course is R3990.00 incl VAT per delegate. Seats are limited so advanced booking is required. To book fill in the form or call 011483 1190 or email info@econobee.co.za.

Payment needs to be made in full to gain entry to the conference.

Once you have filled in the form, we will confirm your request via email or telephone and issue you with a VAT invoice. This must be paid to confirm your attendance.

Title: _____ First Name: _____ Surname: _____

Email: _____ Position: _____

Company Name: _____ VAT Reg no: _____

Box Address: _____

Physical Address: _____

Telephone: _____ Fax: _____ Cell No: _____

Brief Description of Company: _____

No of Employees: _____ Industry in which you operate: _____

Special Dietary Requirements: _____ No. of Delegates: _____

Names of Delegates: _____

Include with 30% discount: **EconoBEE V3** (R3500) / **BEE Procured** (R3500 – QSE, R7500 - Generic)

Venue: **Johannesburg / Cape Town / Durban**

I agree to the terms and conditions of this conference

Signature

Contact Details: EconoServ SA cc 11b Curzon Road Bryanston, Johannesburg Tel 011 483 1190 / (011) 483 1190 E-mail: info@econobee.co.za Web: www.econobee.co.za	Bank Details: Account Name: Econoserv SA cc Account No: 42 104 206 0 Bank/Branch: Standard Bank - Sandton Branch Code: 01-92-05-90 P O Box 41439, Craighall, 2024 Fax (011) 483 1195
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