ECONO BEE

Structuring your BEE deal to maximise points and increase profits

BEE Ownership deals could mean the difference between winning a tender or closing down your business. The really clever business owner knows that a well structured deal will result in more points and more business all while staying in complete control.

Date:	15 September 2010, 7:30 for 8:00 – 12:30
Venue:	Hilton Hotel, Sandton
Price:	R1499 excl VAT (R1709 incl VAT)

Synopsis:

Ownership is a key element on the Broad Based BEE Scorecard accounting for nearly one quarter of all BEE points and being a critical tool to ensure full compliance with other policies.

This informative half day breakfast course will show you exactly how to structure an Ownership deal – with BEE in mind, earn bonus points and take advantage of your BEE Status.

If you are going to do the deal, do it right.
If you are going to do the deal, do it to maximise your points.
If you are going to do the deal, do it to increase sales.

Keith Levenstein

CEO of EconoBEE. EconoBEE assists companies prepare their BEE Scorecard for Verification by offering consulting services, management tools and training courses. This ensures a cost effective and efficient approach to Becoming BEE Compliant.

ECONO SERV A Member of the EconoServ Group
0861 11 3094 info@econobee.co.za
www.econobee.co.za

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Introduction to Ownership Deals

It is essential to know what to do, BEFORE you jump headlong into a bad deal. Furthermore it is important to create the correct structures and set up the correct legal agreements. During this informative half day workshop we will help you understand and implement;

- Ways to make the deal and get a fair price.
- The deal with the right person.
- Additional management interaction in the business.
- Ideas to retain control.
- Maximum scorecard points.
- Complex structures, take advantage of ownership exclusions and holding companies to earn credit.

We cover these aspects from a business point of view, and create practical solutions out of these complex concepts.

Work within the system to get what you need out and ensure long term sustainability and high profits through BEE Deals.

Who should attend?

- Directors/financial directors
- BBBEE Managers
- Legal Advisors and Accountants
- Dealmakers

Book Now

Fill in the form below

15 September 2010 – JHB – Hilton Hotel

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Making Business Sense out of BEE
Making BEE Sense out of Business

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What you will get:

- A detailed user manual and CD
  - Including all the presentation material
- Spreadsheets that will help you to record your BEE Status
- Sample BEE Documents

Dates and Venues:

15 September 2010 – JHB – Hilton Hotel

Time:

7:30 for 8:00 to 12:30
Breakfast is from 07:30 to 08:30 with a tea break mid morning.

Pricing:

R1499 excl VAT (R1709 incl VAT)
10% discount if 3 or more delegates from the same company attend
30% discount on EconoBEE V3 and BEE Procured to all delegates

Booking:

To book please fill in the booking form on the last page of this document and fax it to 011 483 1195 or contact us directly on 011 483 1190 or info@econobee.co.za.

Terms and Conditions:

Full payment must be made prior to the attendance of a delegate on the workshop. All bookings are final. However your seat is not confirmed unless payment has been affected.

There is a minimum 7 working day cancellation period. A cancellation fee of 50% of the workshop fee is liable if cancelled less than 7 working days prior to the commencement of the conference.

Should a delegate not attend the workshop or advise us with less than 1 working day to go that he/she will not be attending, then the company will be liable for the full amount of the conference. Substitutions will be allowed anytime before the workshop.

EconoBEE Booking Form

Please fax this registration form to 011 483 1195

A Tax Invoice will be issued.

Full Payment is required prior to the BEE Ownership Workshop to confirm your attendance.

The price of the course is R1499.00 excl VAT per delegate. Seats are limited so advanced booking is required. To book fill in the form or call 011483 1190/0861 11 3094 or email info@econobee.co.za.

Payment needs to be made in full to gain entry to the conference.
Once you have filled in the form, we will confirm your request via email or telephone and issue you with a VAT invoice. This must be paid to confirm your attendance.

Title: _____ First Name:_____Surname:_____

Email:_____ Position: _____

Company Name: _____ VAT Reg no: _____

Box Address: _____

_____

Physical Address: _____

_____

Telephone: _____ Fax: _____ Cell No: _____

Brief Description of Company: _____

No of Employees: _____ Industry in which you operate: _____

Special Dietary Requirements: _____ No. of Delegates:_____

Names of Delegates:_____

_____

Venue: **Johannesburg**

I agree to the terms and conditions of this workshop

Signature

_____

Contact Details:	**Bank Details:**
EconoServ SA cc 4th Floor Willow Grove, Grove City cnr Louis Botha Ave & Osborne Road, Houghton Estate, Johannesburg Tel 0861 11 3094 / (011) 483 1190 E-mail: info@econobee.co.za Web: www.econobee.co.za	Account Name: Econoserv SA cc Account No: 42 104 206 0 Bank/Branch: Standard Bank - Sandton Branch Code: 01-92-05-90 P O Box 41439, Craighall, 2024 Fax (011) 483 1195