

Evaluating B-BBEE Credentials

How to Evaluate B-BBEE Credentials for PFMA and PPPFA purposes for all officials involved in the tender process: Drawing up of specifications and evaluation of tenders.

Date:

9th November 2011 - Cape Town - Belmont Conference Centre

16th November 2011 - Durban - Makaranga Garden Lodge

24th November 2011 - Johannesburg - Emperors Palace

Time: 7:30 for 8:00 – 12:30

Price: R1500 excl VAT (R1710 incl VAT)

Overview

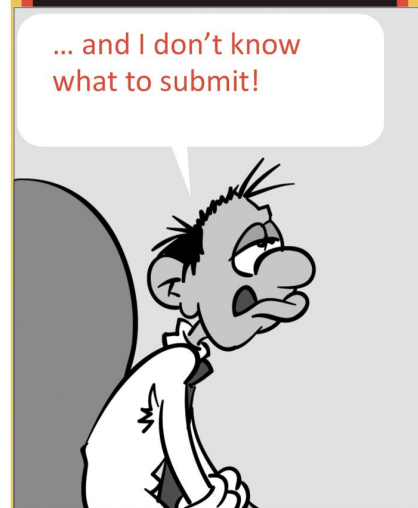
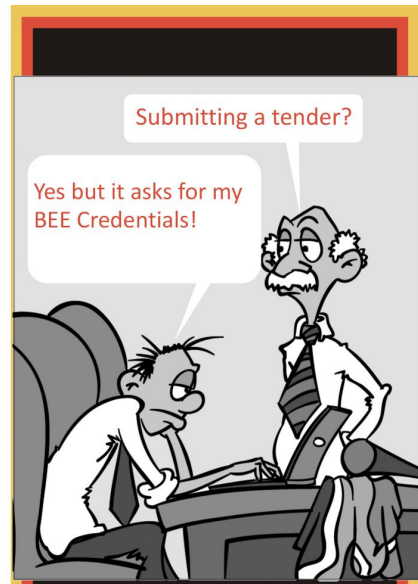
National Treasury regulations regarding evaluation of tenders will be changed as from the 7th December 2011. Evaluation of tenders must be done using B-BBEE.

Revised Preferential Procurement Regulations have finally made a B-BBEE compliance scorecard mandatory when tendering for government tenders.

The revision now brings the PPPFA into full alignment with the B-BBEE Act.

Tender officials and procurement officers will need to change their tenders to ensure compliance with the new legislation.

EconoBEE is proud to announce an informative half day course that will show you exactly how to evaluate a BEE scorecard for a tender.



011 483 1190 info@econobee.co.za
www.econobee.co.za

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Course outline:

- Practical hands-on course
- Introduction to the B-BBEE Codes
- Overview of the charters and whom they affect
- Verification and requirements
- Fronting and how to identify
- Analysing certificates:
 - o Types of entities
 - o Scorecards, certificates, valid dates
- New PPPFA regulations:
 - o 80/20 and 90/10 rules

Outcome: You will be able to properly evaluate the B-BBEE section of tenders. You will be able to identify valid certificates.

Key Outcomes

Evaluating a B-BBEE scorecard is tedious and difficult. Various details can make a tremendous difference to the validity of the scorecard. This intensive workshop will show you how to evaluate a scorecard quickly, easily and thoroughly.

Create tenders that request the correct documents and avoid any unnecessary recourse.

Understand the new changes to the PPPFA

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national treasury

Department:
National Treasury
REPUBLIC OF SOUTH AFRICA

REVISED PREFERENTIAL PROCUREMENT REGULATIONS

The National Treasury has released the revised Preferential Procurement Regulations, which have been aligned with the aims of the Broad-based Black Economic Empowerment Act and its associated Codes of Good Practice. The revised regulations are also in line with government's Industrial Policy Action Plan. They can be found on the National Treasury website on this link:
<http://www.treasury.gov.za/divisions/sf/sc/PPPFA/1-34350%208-6%20NatTreas.pdf>

The main changes contained in the revised regulations are as follows:

- Previously bidders scored a maximum of 80 or 90 points for price, and 20 or 10 points for black ownership and for promoting specified RDP goals. The points for price will remain unchanged, while bidders will now score up to 20 or 10 points for their *B-BBEE status level of contribution*.
- All bidders will have to submit BEE rating certificates, issued by either verification agencies accredited by the South African Accreditation System (SANAS) or by registered auditors approved by the Independent Regulatory Board for Auditors (IRBA).
- Previously, the threshold value for the distinction between the 80/20 and 90/10 preference point system was R500 000. This has now been increased to R1 million to stimulate the development of small enterprises.
- To promote uniformity throughout the public sector procurement system, the revised regulations will also be applicable to schedule 2, 3B and 3D public entities, which were previously exempt. (The full list of public entities can be found on <http://www.treasury.gov.za/legislation/pfma/public%20entities/2011-04-01%20Public%20institutions%20Sch%201-3D.pdf>)

The draft regulations were published for comment in 2009, a process which resulted in over 150 comments being received by National Treasury.

The new regulations become effective from 7 December 2011 to allow enterprises to become BEE rated. This will also allow time to train all supply chain practitioners on the implementation of the revised regulations.

Issued by: National Treasury
9 June 2011

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Changes and Challenges

The revised regulations will come into effect on the 7th of December 2011. The requirements will allocate tender points based on only compliance with the Broad Based BEE scorecard. If a company has achieved highly they will be awarded maximum points or if they are non-compliant or achieved badly will receive no or little recognition. Only valid certificates will be acceptable.

Solving Challenges;

- Ownership on its own does not count.
- Verification capacity – with less than 100 BEE verification agencies the additional companies wanting to be BEE accredited will place huge stress on their capacity.
- Consistency – Scorecard fronting (white collar fronting) will need to be watched very carefully. The data applicable to a scorecard will need to become more publicly accessible to avoid irregular scorecards being used.
- Regulation issues – once a certificate is found to be incorrect it needs to be removed from the tender process. An investigation will need to be conducted to discover the reason why the scorecard is incorrect. Tender officers will need training to ensure they vet each certificate.
- DTI capacity – the dti has a small team of experts. This team will be required to investigate a massive number of invalid certificates. They will also be required to offer leadership and interpretive guidance to the industry.
- Time and knowledge. Companies will have a very limited window to improve their current BEE scorecard or prepare from scratch.
- It takes time to build up a good scorecard
- Fronting issues will become more important, BUT fronting easier to discover on a B-BBEE certificate.
- Existing tenderers often have no scorecard – they will have to get one to stay in the game.

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Who should attend?

- Anyone who needs to evaluate B-BBEE certificates for the purposes of deciding to award business.
- Tender committees,
- Procurement officers.

It is equally important for companies that submit tenders to attend as this will give them an insight as to how their BEE status is going to be evaluated which will give them an opportunity over their competitors. This presentation will give such companies a platform to understand the whole tendering process from the beginning right to the end.

What you will get:

- A detailed user manual and CD
 - Including all the presentation material
- Sample BEE Documents.

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9th November 2011 - Cape Town - Belmont Conference Centre
16th November 2011 - Durban - Makaranga Garden Lodge
24th November 2011 - Johannesburg - Emperors Palace

Time:

7:30 for 8:00 with a tea break mid morning to 12:30.

Keith Levenstein

CEO of EconoBEE. EconoBEE assists companies prepare their BEE Scorecard for Verification by offering consulting services, management tools and training courses. This ensures a cost effective and efficient approach to Becoming BEE Compliant.



Book Now

Fill in the form below

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- Belmont Conference Centre

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Makaranga Garden Lodge

24th November 2011 -
Johannesburg - Emperors
Palace

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Pricing:

R1500 excl VAT (R1710 incl VAT)

10% discount if 3 or more delegates from the same entity attend

30% discount on EconoBEE V3 and BEE Procured to all delegates

Booking:

To book please fill in the booking form on the last page of this document and fax it to 011 483 1195 or contact us directly on 011 483 1190 or info@econobee.co.za.

Terms and Conditions:

Full payment must be made prior to the attendance of a delegate on the workshop. All bookings are final. You may only attend the workshop after full payment has been affected.

There is a minimum 7 working day cancellation period. A cancellation fee of 50% of the workshop fee is liable if cancelled less than 7 working days prior to the commencement of the conference.

Should a delegate not attend the workshop or advise us with less than 1 working day to go that he/she will not be attending, then the company will be liable for the full amount of the conference. Substitutions will be allowed anytime before the workshop.

**Making Business Sense out of BEE
Making BEE Sense out of Business**

EconoBEE Booking Form



Please fax this registration form to 011 483 1195

A Tax Invoice will be issued.

Full Payment is required prior to the PPPFA Tendering workshop to confirm your attendance.

The price of the course is R1500.00 excl VAT per delegate. Seats are limited so advanced booking is required. To book fill in the form or call 011483 1190/0861 11 3094 or email info@econobee.co.za.

Payment needs to be made in full to gain entry to the conference.

Once you have filled in the form, we will confirm your request via email or telephone and issue you with a VAT invoice. This must be paid to confirm your attendance.

Title: _____ First Name: _____ Surname: _____

Email: _____ Position: _____

Company Name: _____ VAT Reg no: _____

Box Address: _____

Physical Address: _____

Telephone: _____ Fax: _____ Cell No: _____

Brief Description of Company: _____

No of Employees: _____ Industry in which you operate: _____

Special Dietary Requirements: _____ No. of Delegates: _____

Names of Delegates: _____

Venue: **Johannesburg – Durban – Cape Town**

I agree to the terms and conditions of this workshop

Signature

Contact Details: EconoServ SA cc 11b Curzon Road Bryanston, Johannesburg Tel 011 483 1190 / (011) 483 1190 E-mail: info@econobee.co.za Web: www.econobee.co.za	Bank Details: Account Name: Econoserv SA cc Account No: 42 104 206 0 Bank/Branch: Standard Bank - Sandton Branch Code: 01-92-05-90 P O Box 41439, Craighall, 2024 Fax (011) 483 1195
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