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MASSMART

21st January 2008
BL/cd/059_08

To whom it may concern,

Dear Sirs,

Re : MASSMART GROUP BBBEE STATUS

The attached Broad-based Black Economic Empowerment (BBBEE) scorecard is based on a self-assessment conducted by Massmart represents a broad estimate of the Massmart Group's BBBEE status as at 30 June 2007.

This self-assessment exercise was conducted using the EconoBEE scorecard software package which is fully aligned to the criteria described in the Department of Trade and Industry's Codes of Good Practice on BBBEE (the codes). Further information about the EconoBEE Scorecard software can be obtained from Mr. Keith Levenstein who is contactable on (011) 483 1190

Whilst Massmart has applied its best efforts in the formulation of the attached scorecard we recognize that the non-involvement of an external verification organization may result in differences in interpretation of the codes. This could have negative or positive implications for the BBBEE score reported in the attached BBBEE scorecard.

The Group fully endorses the value of an independent external BBBEE verification exercise and will appoint a registered BBBEE verification agency once the South African National Accreditation System (SANAS) registration process has been successfully completed.

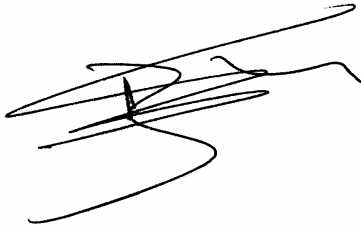
A major challenge in compiling this scorecard was the indifferent response received from numerous trade and non-trade suppliers to our request for their BBBEE credentials. We have therefore estimated that 15% of the Group's procurement expenditure meets the preferential procurement criteria described in the codes.

Directors: MJ Lamberti (Chairman), CS Seabrooke (Deputy Chairman), GM Pattison (Chief Executive Officer), GRC Hayward (Chief Financial Officer), MD Brand, ZL Combi, KD Dlamini, Dr NN Gwagwa, JC Hodgkinson*, P Langeni, IN Matthews, P Maw, DNM Mokhobo, MJ Rubin. * United Kingdom
Company Secretary: I Zwarenstein

Registration Number: 1940/014066/06

If you have any queries about the Massmart Group's BBBEE scorecard then please contact the Group Corporate Affairs Executive, Brian Leroni, on 011 517 0000 or at bleroni@massmart.co.za.

Yours sincerely,

A handwritten signature in black ink, appearing to be 'B. Leroni', with a large, sweeping flourish at the end.

BRIAN LERONI
GROUP CORPORATE AFFAIRS EXECUTIVE

	Points available	Target %	% reached	Score
Ownership				
Exercisable voting rights in the enterprise in the hands of black people.	3	25	8.1	0.97
Exercisable voting rights in the enterprise in the hands of black women	2	10	3.0	0.60
Economic interest in the enterprise to which black people are entitled	4	25	2.0	0.32
Economic interest in the enterprise to which black women are entitled	2	10	0.8	0.16
Economic Interest in the Enterprise to which specified natural persons are entitled	1	2.5	2.0	0.80
Ownership fulfillment	1	100	0.0	0.00
Net Equity Value	7	100	100.0	0.56
(Bonus points) Involvement in the ownership of the Enterprise of black new entrants	2	10	8.1	0.13
(Bonus points) Economic Interest of the following black natural people in the Enterprise:	1	10	8.1	0.81
1. black designated groups;				
2. black Participants in Employee Ownership Schemes;				
3. black beneficiaries of Broad based Ownership Schemes; or				
4. black Participants in Co-operatives				
Sub-total	23			4.35
Management				
Exercisable Voting Rights of black Board members who are black adjusted using the Adjusted Recognition for Gender	3	50	35.7	2.36
Black Executive Directors adjusted using the Adjusted Recognition for Gender	2	50	0.0	0.00
Black Senior Top Management adjusted using the Adjusted Recognition for Gender	3	40	17.7	1.05
Black Other Top Management adjusted using the Adjusted Recognition for Gender	2	40	17.7	0.70
Black Independent Non-Executive Board Members	1	40	41.7	1.00
Sub-total	11			5.12
Employment Equity				
Black Disabled Employees as a percentage of all employees	2	2	0.4	0.00
Black employees in Senior Management as a percentage of all such employees using the adjusted recognition for gender	5	43	26.3	2.11
Black employees in Middle Management as a percentage of all such employees using the adjusted recognition for gender	4	63	55.4	2.98
Black employees in Junior Management as a percentage of all such employees using the adjusted recognition for gender	4	68	75.1	4.00
Bonus Points for meeting or exceeding the EAP targets	3	100	0.0	0.00
Sub-total	18			9.09
Skills Development and learnerships				
Skills Development Expenditure on Learning Programmes for black employees as a percentage of Leivable Amount	6	3	1.5	2.24
Adjusted Skills Development Expenditure on Learning Programmes for black employees with disabilities as a percentage of Leivable Amount.	3	0.3	0.0	0.00
Adjusted number of black employees participating in Learning Programmes as a percentage of total employees	6	5	1.8	1.75
Sub-total	15			3.99
Preferential Procurement				
BEE Procurement Spend from all Suppliers based on the BEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend	12	50	15.0	3.60
BEE Procurement Spend from Qualifying Small Enterprises or Exempted Micro-Enterprises based on the applicable BEE Procurement Recognition Levels as a percentage of Total Measured Procurement Spend	3	10	0.0	0.00
BEE Procurement Spend from suppliers that are more than 50% black owned	3	9	0.0	0.00

	Points available	Target %	% reached	Score
(regardless of their BEE Procurement Recognition Level) as a percentage of Total Measured Procurement Spend.				
BEE Procurement Spend from suppliers that are more than 30% black women owned (regardless of their BEE Procurement Recognition Level) as a percentage of Total Measured Procurement Spend:	2	6	0.0	0.00
1. Suppliers that are more than 50% black owned;				
Sub-total	20			3.60
Enterprise Development				
Average annual value of all Qualifying Contributions made by the Measured Entity measured from the commencement of this statement or the Inception Date to the date of measurement as a percentage of the target	15	3	11.2	15.00
Sub-total	15			15.00
Socio Economic Development				
Average annual value of all Qualifying Contributions made by the Measured Entity measured from the commencement of this statement or the Inception Date to the date of measurement as a percentage of the target	5	1	1.6	5.00
Sub-total	5			5.00
Total Score	107			46.15
BEE Score is 46.15%. A Level 6 contributor				

Produced by EconoBEE Scorecard